

DR. AHMED SAID MOHAMED REFAEI

Ph.D – MSc. – IPMA – PMP – CORM – ERM – MACA – PM consultant

PROJECT CONTROL DIRECTOR

Project management professional with a Civil Engineering background. A, self-motivated, dynamic, and commercially astute with over 25 years of hands-on and office-based experience. Possesses a diverse portfolio of strategic managerial competencies with commensurate operational experience, along with an ability to manage complex and diverse programs on Major Billions SR projects like Hospitals, Educational, utilities, and facilities Projects construction in Egypt and Saudi Arabia. With experience in Contract management, planning, execution, scheduling, cost planning, and control using advanced functionality, technical support, managing risks and issues effectively, integrating resources and financial data, and adhering to safety protocol. **Manage, analyze and coordinate** contract subjects, schedule claims, timeline, procurement, Engineering, Resources staffing, and budget of a project/Deliverables/product or service as per project basis. Experienced **working with all levels** allows me to communicate effectively and diplomatically to fully integrate professional capabilities, liaison, and build effective working relationships with stakeholders, heads of departments, suppliers, design teams, and officials of local organizations to ensure an effective culture is fully implemented that can impact operational capability and reputation. Deliver to my clients Project management services to ensure project success and reduction of risks for time and cost with the best quality.



PERSONAL



Address

Saudi Arabia - Riyadh



Phone number

+966540403553
+966569349502



Transferable Iqama

Available in Riyadh - KSA



Email

asmr70@gmail.com



Website

<https://pm-practices.net/en>



Date of birth

07-11-1970



Place of birth

Egypt



Gender

Male



Nationality

Egypt



Nationality

Egypt



Marital status

Married



Driving license

Yes



LinkedIn

(99+) Eng.Ahmed
Said (Ahmed)
Mohamed Refaei |
[LinkedIn](#)

ACHIEVEMENTS

- 1) Ph.D. (Cairo University)
- 2) Master's degree (Helwan University)
- 3) PM Consultant
- 4) PMP Certified
- 5) IPMA Certified
- 6) CORM and ERM Certified (Institute of Risk Management – irm)
- 7) PMexp Member
- 8) MRICS Trainer
- 9) Cost Estimation and Control Trainer

PROFISSIONAL EXPERIENCE AND SKILLS

1. Project control and management. - Very good
2. Contract Management (FIDIC) - Very good
3. Risk Management. - Very good
4. Cost Estimating & Budget Planning. - Very good
5. Prepare, assess & challenge EOT Claims. - Very Good
6. Prepare prolongation, loss, and expenses claims. - Very Good
7. Procurement and commercial skills. - Very good
8. Manage and apply quality procedures and requirements. - Very good
9. Coordinate and manage CSA & MEP interfering. - Very good
10. Construction Execution. - Very Good
11. Develop Bid Proposal and Tendering Evaluation. - Very Good
12. Prepare, Manage & Control Cashflow. - Very Good
13. Commercial, Business analysis, and Economic Studies. - Very Good
14. Analytical Research, Reporting and Communication Skills. - Very Good
15. Contract management and Negotiation skills. - Very Good
16. Cost and Time Claim preparation and negotiation. - Very Good
17. Prepare Project Schedule. - Very Good
18. Manage, lead, and Coaching work team. - Very Good
19. Performance Improvement & Mentoring. - Very Good
20. Manage Stakeholder Engagement. - Very Good

SKILLS

Primavera P6	<div style="width: 95%;"></div>
Primavera Risk Analysis	<div style="width: 90%;"></div>
Ms-Project	<div style="width: 95%;"></div>
Tilos	<div style="width: 95%;"></div>
AutoCad	<div style="width: 85%;"></div>
MS-Office	<div style="width: 95%;"></div>
Power BI	<div style="width: 95%;"></div>

Education

Ph.D. - Cairo University, Cairo 2023

Project management. Thesis title "Effect of project control on the competitive advantage of contracting companies"

M.Sc. - Helwan University 2018

Master's degree in project management. Thesis title "Planning and Managing Funding Construction Project"

Bachelor Of Science - Minia university 1988 -1993

Civil engineering - good (72.63%)

Graduation project in soil mechanics and foundation design with excellent 92%.

Jul. 2023 – Present
Available in Riyadh -
KSA

Project Control Director – Hanmi Global and ECEC - Project: ROSHN SEDRA-Phase 1A, 3, 4 & 5.

- **Manage, analyze and coordinate** the schedule, timeline, procurement, Engineering, Resources staffing, and budget of a project/Deliverables/product or service as per project basis.
- **Ensures the Project Control functions** (cost control, planning / scheduling and progress, risk management, management of change, gate reviews and reporting) are established in accordance with the contract and internal requirements for all phases of the project.
- Consistently **reports project status**, highlights the project performance, estimates and forecasts the remainder of the project, and highlights risk and opportunities.
- **Work in close cooperation with the Project Manager**, Change Manager, Contract Manager and Interface Manager and other PMT members.
- **Provides The Project Team with the data needed** to manage the project including taking corrective actions when appropriate.
- Develop reliable tools, systems & processes, and adopt the best practices necessary to successfully track development and construction progress and control project costs and risks.
- Prepare, coordinate and review project Baseline, project schedule plan and progress measurement criteria.
- Establish and agree project reporting procedures.
- Participate with the project management team, as directed by the Project Director, to achieve project deliverables.
- Manage the creation, preparation and tracking of detailed project cost reports including budgets, commitments, actuals, forecasts, and monthly accrual.
- Develop and prepare cash flows from key inputs including CPM schedules, procurement agreements, subcontractor reports, and professional service providers, among others to support internal forecasts and to subordinate construction loan draw processes.
- Develop, maintain, and update Schedules both at project level and portfolio level.
- Interfaces with project finance to provide the latest cost inputs and assumptions for financial modeling scenarios in support of project financings.
- Build and maintain relationships and develop trust and credibility internally and with owners, owner's reps, suppliers, subcontractors, and partners to effectively obtain timely, reliable information.
- Supports the development of annual budgets, quarterly forecasts, and strategic planning activities by consolidating key financial information, business drivers, and supply-chain trends leveraging external research and internal information team expertise.
- Evaluate contractors' prequalification.
- Preparing and monitoring the registers for risk management throughout the project life cycle.
- **Prepare, assess, and challenge cost and EOT claims.**
- **Prepare and assess prolongation, loss, and expenses claims.**
- **Prepare and assess provisional sum items.**
- Making recommendations for possible acceleration.
- Identify and report main issues interfering with progress.
- Identify and report on measures for improving schedule performance (Dashboard).
- Provide monthly, quarterly, and annual close support by reviewing variance of actuals vs budget and forecast, analyzing trends, and preparing insightful reports, and vendor accruals.
- Identify and lead initiatives to continuously improve, automate, and scale forecasting and reporting tools, processes, and methodologies. Examples include expanding the team's deployment of SAP/ERP finance modules and reporting analytics.
- Participating in Prepare and reviewing RFP documentation.
- Develop contract sum and final account.
- Cost Management, Estimating, Planning, and Budget Control.
- Commercial Evaluating and negotiating Suppliers and subcontractor Quotations/offers.
- Communicate with Client and consultant for technical and commercial matter.

2021 – Jul. 2023

Project Control Senior Manager - Al-Gamal Group.

Head office.

- Bridge projects.
- Compounds and development projects.
- University.

2017 - 2020

Project Manager - ABV Rock Group Ltd., Riyadh

1. Radiation Science Laboratory (RSL)
2. Renovation VIP-Lounge (MOI-6 Months duration)
3. Bright Minds School (6 Months duration- 160M SR).
4. SFMC - Hospital Utilities (WWTP - LPG Station – Warehouse – Standby – Solid Waste – MV culvert 1Km – Chillers Building - ...)

2011 - 2017

Project Control Manager - Alsayed for Contracting Co., Riyadh

- Manage contracts and commercial work.
- Coordinate with client for claims.

- Material and Labor requirement planning.
- Risk Management
- SAP system data Management (Planning & Budgeting).
- Cost Estimation (Material, Labor, equipment & Subcontractors).
- Cost, schedule, budget control and Cashflow management for projects.
 1. Rijal Almaa 200 bed hospital.
 2. Aldarb 200 bed hospital with staff housing.
 3. Dhahran Eljanoub 200 bed hospital.
 4. Uniza 300 bed hospital with staff housing.
 5. ARAMCO Facilities buildings.
 6. Prince Sattam University (5 Colleges).
 7. 2 Hotels in central areas in Al-Madina Al-monawra.

**2008 - 2011 Planning Manager - Alexandria Construction Co. (Talaat Mustafa), Cairo
Project Madinaty District B2 = 202 Buildings In 5 phases.**

Responsible for planning and scheduling project activities and Budget.
Follow progress, EOT claims, Communicate with consultant and Team training.
Material and Labor requirement planning.

2005 - 2008 Senior Procurement & Cost Estimating Engineer. - Al-Majal AL-Arabi Group, Riyadh

Manage Commercial procedures with suppliers and Subcontractors
Prepare Contracts and PO.
Contact with client and consultant for approvals and Claims.
Support project team for procurement plan and material approvals.
Plan Procurement/Material Engineering and submittals for company projects (Hospital projects- Colleges)

2003 - 2005 Senior Construction Engineer. - Fad company Riyadh, Riyadh

Executive/construction Engineer specialized in hospitals Constructions

1. Al-Rain 50 bed Hospital.
2. Wadi Aldawaser 150 bed hospital.
3. MOF Multistory parking

1997 - 2003 Project/Construction manager - MIG - Engineering Group, Cairo

1. Al-Zagazig University covered hall stadium.
2. Sheikh Zayed city 4 water tower tank (3000 cubic meter/tank).
3. Maintenance and renewal of the Meridian Pyramids Hotel.
4. Italian Embassy at Garden city/Cairo Facades maintenance and

1993 - 1997 Site Engineer - MIG - Engineering Group, Cairo

5. El-korimat power station (4x600 megawatt).
6. 10th of Ramadan glass factory.
7. Ismailia 96 house buildings/6floors.
8. Sheikh Zayed -Birkash water supply Pipeline 35Km/174cm dia. and valve rooms.

COURSES

1996	<ul style="list-style-type: none"> • Primavera Resource management 106 R 	- Promastar
2006	<ul style="list-style-type: none"> • Primavera Project Management 106 P 	- Promastar
2016	<ul style="list-style-type: none"> • Earned Value Management 	- Promastar
2017	<ul style="list-style-type: none"> • Total Quality Management 	- Helwan University
2018	<ul style="list-style-type: none"> • Cost Management 	- Helwan University
2018	<ul style="list-style-type: none"> • Value Engineering 	- Helwan University
2020	<ul style="list-style-type: none"> • Finance For Non-Finance 	- Cairo University

PUBLICATIONS

- **Books**
 - Construction Cost Estimation.
 - Construction Cost Control.
 - Application of engineering economy for construction.
- **Articles**
 - Construction projects Finance.
 - Delivery Systems.
 - Overhead & Profit Estimating.
 - Impact of rework on activities duration.
 - Impact of rework on activities cost.