

# Ahmed Sayed Mustafa Sayed

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## Career Objectives

I am seeking a position in Project Management Field which matches my skill-set that would ideally facilitate a continual increase in technical knowledge, and also provide room for professional growth. That your aid coupled with my experience and education would allow me to contribute considerably to such an environment.

## Experience

- 1 Hassan Allam Construction A Leading General Contractor in Egypt & Middle East  
From Jan. 2016 till Now Hassan  
“Ranked ENR Firm”

1.A Head Office ‘July 2021 till Now’ Title: Projects Control Manager,  
Projects participated in:

Most of the Time Running more than 12 Projects “industrial & Special Commercial projects”

- Black Sand Mining unit construction.
- Vehicles Factory Construction.
- Airports Construction. (4 projects in 3 Areas)
- Hotels Construction. (2 Projects in 2 Areas)
- Hospital
- Bassteel Train Station
- Other special Commercial projects like (Camel race track renovation, villas renovation, conference center, etc

*Major business Achievements:*

- *No Claims by client.*
- *No undefined extra costs.*
- *Approved Claims from our sides for all submitted claims (8 claims, 5 related with both extension of time and extra cost, 2 extensions of time only, and 1 claim for cost impact)*

*Major Personal Achievements:*

- *Accepted & Joined “Transform to Lead Program” as part “Hassan Allam Academy”*
- *Accepted as internal Trainer and received TOT “Train of Trainer” program.*
- *Has prepared and delivered delay analysis courses and Projects Control Course “Covering Cost Control”. (beside other courses under preparation)*

1.B Egypt Industrial Sector ‘July 2020 till July 2021’ Title: Projects Control Manager

Projects participated in: EBSC, Black Sand Project. “one of Kind in Egypt and 2nd in Africa”

*Major business Achievements:*

- *No Claims by client despite the project having been delayed 15 months.*
- *Due to a highly monitored project control system, all these delays have been approved to be under the client’s responsibility.*
- *Accordingly, time and cost claims have been raised and accepted as per strongly represented evidence. (after negotiations)*
- *On the other side no extra costs have been noticed, as all idle resources (which were minimized) have been claimed.*

**1.C Algeria Branch ‘April 2018 till July 2020’ Title: Projects Control Manager,  
Projects participated in: Industrial, Commercial & Housing**

*Major Achievements:*

- *Developing and Organizing the Project Control Department from Scratch; Controlled and organized all data flow before applying the ERP system. “SAP System”*
- *Besides, the Original scope of Project Control of 3 levels:  
Upper level with clients/Consultants;  
Mid-level internal & inhouse  
Control/Planning, Lower control level with suppliers/subcontractors.*

**1.D from Jan 2016 till March 2018’ Title: Lead Planning & Claims  
Projects participated in: ERC, Egyptian Refinery Company Project “4.5 billion \$”**

*Major Achievements:*

- *Besides being the lead planner of all packages -5 Packages- I was responsible for 3 approved claims for both time and cost 6M USD, by controlling all the data being well approved through more than 2,000 official letters (written by me) and 5 approved delay analysis & Cost Impact. It is worth mentioning that there was neither Contract manager nor cost Manager in this project and I was acting in both roles Other Achievement; my reporting model has been applied all over the Corporate.*
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**2 ElSewedy Electric T&D ‘EET&D’ Elsewedy Electric is a world leader in products and services for energy, digital and infrastructure.  
From Nov. 2009 till Dec. 2015**

**2A. From Jan. 2012 till Dec. 2015 Title: Projects’ Planning; Control & Coordination Head  
ElSewedy Electric Transmission & Distribution ‘EET&D’ for Zambia Projects; Based on Zambia  
Basic Project: Budget 171 M USD  
19 Substations ‘32/11 KV, 66/11 KV, 66/33 KV & 132/88/32 KV’ & around 90 km of OHTL ‘11 KV,  
33 KV & 66 KV’**

*At that time, it was considered 1/3 of electricity supplied in the capital of Zambia, besides other power supplied in northern country part.*

*Major Achievements:*

- *Despite of decreased non-planned manpower, delayed material/payments and poor workmanship of local supplier/subcontractors, I had some well-prepared scenarios to be customized with all of these circumstances which gave the approved extension of time and kept the budget as it is despite this time prolongation.*

**2B. From Nov. 2009 till dec.2011 Title: Senior Planner and Projects’ Coordinator at HO  
Projects participated in: OHTL ‘66 KV, 220 KV & 500 KV’ & Substations ‘66/11 KV’ & other  
industrial projects**

*Major Achievement:*

- *I had instructed the whole team to deal with Primavera P6 (including resources & cost loading) which had facilitated the project controls monitoring for the whole team; where none of them had any experience with it.*
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**3**     **DSD-Ferrometalco Title: Projects Planning Engineer**  
The Egyptian-German Co. for Metallic Industries  
July 2008 till Aug 2009

**Projects participated in:**

**Prepared and update all the schedule –Fabrication & Construction- of Power Plants:  
Abu Qir Power Plant (11,000 tons) & Tebbin Power Plant (5,850 tons)**

**Besides other Fabrication Schedule of:**

**AGIOS NIKOLAOS CCPP (130 tons) New Doha International Airport (18,000 tons)  
ALIVERI V CCPP (130 tons) DANIDA Wind Farm Towers, (9500 tons)**

*Major Achievement:*

*I had instructed 2 members of the team to deal with Primavera P6 (with full cost & resources loading).*

**4**     **TAV Title: Project Control Engineer - Mechanical Dept.Dept**  
(a Multinational Turkish Co.)  
June 2006 till July 2008

**Project: Construction of Terminal Building 3 Cairo International Airport  
Budget of project: \$ 500,000,000**

*Major Achievement:*

- *Despite it was my first big experience; I was acting as Deputy Project Control Manager specially in her absence which lasts for 3 months.*

## **Education**

**Master: From March 2016 till October 2018.**

**MBA Master of Business Administration**

**School: Graduated School of Business ‘GSB’**

**Academy: Arab Academy for Science, Technology & Maritime Transport ‘AASMTM’**

**Major: Project Management.**

**Grade: 3.36 ‘Excellent’**

**Post Graduated Diploma: From December 2006 till May 2008.**

**EMD Executive Management Post Graduated Diploma**

**Institution: Institute of Management Development ‘IMD’**

**University: American University in Cairo ‘AUC’**

**Major: Executive Management**

**Grade: A- ‘Excellent’**

**B. Sc. of Mechanical Engineering,2005.**

**Faculty: Faculty of Engineering**

**University: Zagazig University**

**Major: Power Mechanics**

**Grade: Good**

## Certifications

### Planning/Controls

- PromaSatr Consultants ‘The only Authorized Institute by Primavera Sys. Inc.’
- Advanced Project & Resources Management in P6 Client server

### Contracts

- Certified in FIDIC Modules (Module 1,2,3,4,5,6 & 0) (from FIDIC Academy)
- Plus, other Courses Concerning Construction Claims (Cost & Time) & Arbitration from (Arbitration & Consultancy International Arabic Center). (ARBX 1,2,3, 4 &5) & (CMP 2,3,4 & 5)
- Completed Study for: the preparation Course for FIDIC ADJUDICATOR. & FIDIC Certified Contracts Manager
- Approved as Contract Expert from (Arbitration & Consultancy International Arabic Center) (which is managed by former Engineers Syndicate Manager).

### Safety

- OSHA Certified:
- Construction Safety & Health, Disaster Site Worker, HAZWOPER 40 Hour Training & Disaster Site Worker Training Program.

### HVAC: heat ventilation & air conditioning

- Don Bosco Institute: Refrigerators & Air Condition System.

### LinkedIn Online Courses

- Finished More than 400 Courses in Multiple Fields

### London Business School

- Becoming Expectational Program
- INSEAD
- Business Strategy & Financial Performance Program
- AUC
- Risk Management

## Skills

- Very Good knowledge of Primavera 6 (certified from PromaStar consultant group);
- Good knowledge MS Project & MS package; Knowledge of Mat lab 6; SAP USER
- Other Skills: Planning, Organizing, Directing, Motivating, Control, Delay Analysis, Contracts, FIDIC, Claims, Cost, Risk, Reporting, Analysis, learning, Teaching, Coaching, 4D, Synchro

## Languages

- Arabic: Mother Tongue, English: Fluent,
- French: Fair, Italian: Fair.

## Personal Data

- Birth Date / Place: June-11th. 1981, Giza, Egypt. Nationality: Egyptian
- Marital Status: Married

## Interests

- Reading, Chess & Football.
- Organizer of many chess championships during school & university.
- I love to teach, and transfer knowledge.

## References

- Furnished upon requests.

Thanks for handling my CV